



The Leading Edge

A Newsletter for Users of ExitCare®



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- Lebanon (MO)*

Contact Information

ExitCare Support
800-694-6669, ext 2

ExitCare Sales
800-694-6669, ext 1

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products. For comments,
suggestions, additions,
or corrections contact
Chuck@ExitCare.com.*

Version 6.6 is
available! See
handout called "New
in ExitCare 6.6" for
complete listing of
what is new.

ExitCare Patient Educational Materials Further Reduce Medical and Legal Risks through Partnership with The Sullivan Group

As part of ExitCare, LLC's ongoing commitment to continually improve its product offerings to best meet the needs of medical professionals, we are pleased to announce that "risk fortified" documents will soon be available to Users of the ExitCare program, including content-only Users.

As announced in the Fall of 2006, ExitCare has partnered with The Sullivan Group (TSG), a leading provider of risk management solutions for medical professionals. TSG considers ExitCare to be the flagship company in patient discharge information. This partnership will provide further expertise in emergency medicine risk and safety to ExitCare, LLC by providing both an initial set of reviews and risk-management based changes, as well as an ongoing review to be sure that new and developing medical-legal considerations that affect patient education are properly reflected in ExitCare documents.

This partnership represents a completely new concept in medical risk management. ExitCare provides a comprehensive library of patient discharge instructions that reduces risk while educating and reminding patients to extend their care into the home environment. Further risk reduction is realized through potentially fewer returns to the care setting by better educating the patient upon discharge.

"The product offering of ExitCare with 'TSG fortified' risk reduction will allow patients to become better educated about potential outcomes of their ailment, courses of treatment, and potential adverse outcomes." Dr. Daniel Sullivan, founder and chief executive officer of TSG says, "It is clear that by using these instructions we are reducing even further the risk of an unfortunate event. This increased level of care will expand on the continuum of care to the home environment."

Rick Redalen, MD, Chief Medical Officer of ExitCare, states, "My goal is to empower physicians and patients with consumer-friendly patient education information that will improve patient care and reduce bad outcomes. By partnering with The Sullivan Group, we are taking our commitment to a new and higher level. TSG will review each of our high-risk topics to ensure they meet the highest standards of risk management. Also, we will add additional language to further improve our patient and family education material related to the signs and symptoms of medical conditions. I am very excited to include this new dimension of consumer health information that will further empower patients." Dr. Redalen further adds, "We chose The Sullivan Group as a part of our continued commitment to build an even better patient information system. The addition of risk fortification from Dr. Sullivan and The Sullivan Group allows us to further differentiate ExitCare in the marketplace."

For more information please contact Rick Redalen at Rick@ExitCare.com, or Roger Jacobi at Roger@ExitCare.com.

Partner News

More info at www.exitcare.com/html/software_partners.html

Check back here for New Partner information in the next edition of this newsletter.

Product Update News

Two New Language Translations Started

ExitCare is pleased to announce the start of two new language translation projects - Bosnian and Haitian-Creole. The first group of Bosnian translated titles will be available as an option in the ExitCare version 6.6 release, with more to be added as they become available. We expect to have Haitian-Creole titles available beginning with the Quarter 3 release.

These two new language translation sets are being done through partnerships with hospitals or hospital groups. If your facility or group has a particular language need and you are interested in funding this and taking advantage of ExitCare's expertise in the translation process, just let us know by contacting your Customer Service Representative at Support@ExitCare.com.

New in ExitCare Version 6.6

A complete New in ExitCare 6.6 list with additional detail is included with the Quarterly Update mailing. Below is a partial listing.

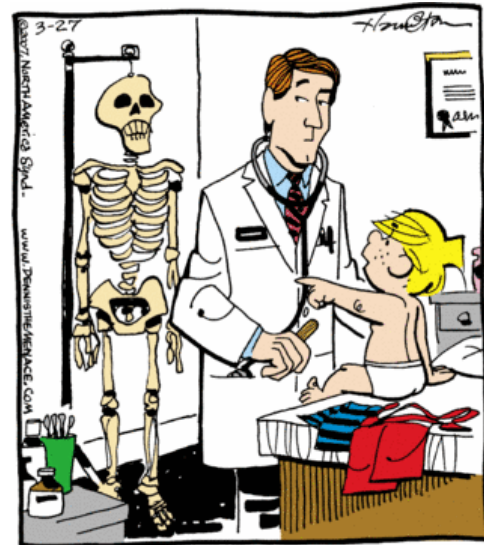
- New option for the patient signature page to show all questions, including unanswered ones, or just questions that have been answered.
- Purging Patient Archive and Purging Audit Tracking Log features now available for those who want to purge and delete that information.
- Drug Summary page and Patient Medication Schedule page for patients will now include the customized facility header information.
- HL7 Interface now includes the ability to better receive patient drug history information for use with the ExitMeds Medication Reconciliation feature.
- New disclosure statement on the Medication Reconciliation form that "patient has reviewed the home meds and found no contraindication...etc."
- User added departments can now apply only to a particular facility (if part of a group/enterprise).
- Users can now edit Additional Notes in the existing library "on the fly" while changing one for a particular patient.
- When printing only Drug Information sheets, Users can now select English or Spanish.
- "Tool Tips" now "pop up" when pointing to edit document screen buttons (e.g., insert graphic, bold, etc.).
- Users can now "clone" the ExitCare supplied document categories so that they can easily and quickly create their own custom document categories.
- Fax system now embeds graphic images (if any).
- When Users' ExitCare version is more than six months old (two quarterly updates), a message will appear informing the User that they should arrange for the update.
- The strength of a drug listed on the drug summary tab/screen can now be changed on that page without having to return to the drug pick/creation screen.

Employee News

ExitCare is announcing the addition of a Quality Assurance Tester, **Mark Kamas**. Mark has valuable experience in software QA and technical support, software training and account management. In addition to his QA duties, he will be providing technical support to customers and ExitCare software partners. Mark's direct phone extension is 515, but for technical support it is best to reach us at 800-694-6669, ext 2. His e-mail address is Mark.Kamas@ExitCare.com.
Welcome Mark!



Just for Fun . . .



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SHARE YOUR SUCCESS WITH US!

[This quote is from an ExitCare Customer who requested a new title. We encourage such requests and have processes in place to quickly and with high quality fulfill these requests.]

"Robyn, this is excellent! I showed it to the person who requested it and she was thrilled. The content was solid and good and your response time is appreciated. You outdid yourself. I am sure that we will have more requests in the future and the way you handled this one makes us really glad we've chosen ExitCare.

Greg Taunt, Director of Education

St. John's Hospital - Lebanon
100 Hospital Drive - Lebanon, MO 65536

If you have a story or comment to share, please contact the Editor (chuck@exitcare.com) for consideration for use in The Leading Edge newsletter.

Patient Education is not an extra task ... it's the one thing you do that makes all your other interventions work!